



VACANCY NOTICE PU/TS/04-18

The International Centre for Genetic Engineering and Biotechnology (ICGEB), established in 1983, is an international, intergovernmental organisation conceived as a Centre of excellence for research, training and technology transfer to industry in the field of biotechnology to promote sustainable global development. The Centre conducts innovative research in life sciences and strengthens the research capability of its over 60 Member States through training, funding programs and advisory services. Located in Trieste (Italy), New Delhi (India) and Cape Town (South Africa), and in collaboration with over 40 Affiliated Centres worldwide, the three ICGEB Components provide a scientific and educational environment of the highest international standards. Further information available at <http://www.icgeb.org/home.html>

**The ICGEB invites internal and external applications for the post of
Knowledge Transfer Manager**

- POST TITLE:** Knowledge Transfer Manager,
Fundraising, Technology Transfer and Innovation Unit
- DUTY STATION:** Trieste, Italy
- DATE REQUIRED:** 1 October 2018
- TYPE OF CONTRACT:** Project appointment funded by the External Funds Project “**Cutting - Consolidation of the ICGEB Technology Transfer Office**”
Project Number: MSE/18/034
CUP: F96C18000150006
- DURATION:** Initial period of three months, with possibility of one year further
subject to performance and project duration.
Project duration: up to 30 June 2020
- LEVEL:** G2/G3 (UN Salary Scale) depending on experience and qualifications
- DUTIES:** Under the direct supervision of the Head, Fundraising, Technology Transfer and Innovation the incumbent will take responsibility for the implementation of activities instrumental for the development of the office strategy based on the three main lines of action of the office including collaboration with the Biotechnology Development Unit (BDU); support to the ICGEB laboratories in Trieste in the development of a pipeline of research collaborations with industry and management of the IP of the Centre. In particular, she/he will:
1. Analyse the partner portfolio and acquire information on new potential partners; gain information on the biosimilars market and on biosimilars with expiring patents.
 2. Update the IP audit of the Trieste laboratories carried out at the end of 2017 and identify the technologies available in ICGEB, their stage of development and areas of potential application for each technology.
 3. Prepare short market analyses for the identified technologies (market size, presence of potential competitors or potential partners) in order to understand marketing opportunities.
 4. Identify training courses / seminars, or alternatively organization at the ICGEB of: a. courses for researchers to improve their ability to adequately present their projects to potential investors; b.

training activities aimed mainly at young researchers on issues related to the protection of intellectual property rights.

5. Participate in meetings and forums at regional, national and international level, dedicated to Technology Transfer and meetings between TT Offices and companies; promotion of opportunities / meeting days between ICGEB researchers and potential investors.
6. Collaborate in the screening of the IP in the laboratories of New Delhi, through visits to the laboratories, to identify the most innovative projects and evaluate possible technologies to be protected and exploited and preparation of market analysis and identification of the most appropriate form of protection. This activity will be carried out in close coordination with the supervisor.
7. Perform a systematic collection and archiving of all collaboration agreements with third parties, both academic and non-academic and of the TT agreements in the three Components of the Centre.
8. Support in liaising with patent attorneys for filing and maintaining the Centre's patent applications.
9. Prepare short briefs for each technology identified, containing: the description of the technology, the industrial applicability, the advantages compared to the pre-existing technologies, the size of the reference market and the existing patent protection. Upload the technologies on the Centre's website and other dedicated channels, including the Enterprise Europe Network, the "knowledge-share" platform and other national and international platforms.
10. Map different technology brokers for the promotion of ICGEB technologies.
11. Develop and / or strengthen relations with the main innovation actors, both institutional and non-institutional, operating on the regional and national territory, to improve the presence of the FTI office in collaborative networks.

QUALIFICATIONS: Advanced university degree, management, public or business administration, economics or another related field. A minimum of 2 years experience in a similar position is required.

COMPETENCIES: Capacity to perform market analysis and to prepare reports. Knowledge of the Italian and Regional business system, as well as of the national and local innovation systems and their main actors. Experience in technology transfer and innovation and scientific cooperation.

Proven skills in project development, design and monitoring. Knowledge of the main European and regional funding mechanisms (H2020, European territorial cooperation, POR-FESR in FVG, etc.).

Good interpersonal skills and motivation to work in team. Ability to work under pressure and result orientation. Experience in working in a scientific environment.

LANGUAGES: Excellent knowledge of English (written and spoken) and Italian working knowledge are essential, other UN languages are an asset.

APPLICATION DEADLINE: 14 September 2018

Candidates should submit their full CV by completing the ICGEB's Personal History Form available online at: <http://www.icgeb.org/vacancies.html>, together with a cover letter outlining motivation for application and full contact details of three referees.

ICGEB is an equal opportunities employer and welcomes applications from all suitably qualified persons regardless of their race, sex, disability, religion/belief, sexual orientation or age.

Applications should be addressed via email to HR & Personnel Unit, personnel@icgeb.org, quoting reference **PU/TS/04-18**.